

We're recruiting!



# We get the LEAD OUT! ...and More

## PURE WATER TECHNOLOGY

Hydrate for Health



216.514.0300



678.405.7608



410.830.1130

It's not bottled it's BETTER!



invite us to your company

## Outside B to B Sales – #1 Opportunity in US – Pure Drinking Water Systems

### We are currently hiring for 4 Greater Baltimore Areas:

- Montgomery County
- Baltimore City
- Anne Arundel County
- Prince Georges County



Why you **need** to **apply today** – What we **offer**

- Sales Comp with base salary, commissions, bonuses, and expenses
- Sales incentive trips – Shopping sprees - Contests
- #1 product in the USA
- 75%+ close rate on free in office trials
- Proven sales playbook that wins!
- 100 Day on ramp sales training that is best in the industry
- First class sales tools + iPad
- A great Service and Admin team to support you
- Total sales comp opportunity of **\$55,000 - \$150,000+**
- Health benefits, 401K, Vacations days, and your birthday off
- A fun work environment and winning culture

### #1 B to B Sales Opportunity in the USA

#### Consider the following:

- Drinking water is the #1 consumed beverage in the USA – Surpassing carbonated beverages in 2016
- 62% of Americans surveyed expressed “concern” regarding drinking water – Gallup Poll
- Recent water issues in the news;
  - Hexavalent Chromium and Pharmaceuticals found in Atlanta, Georgia
  - Lead issues in Flint, Mich., Baltimore, Md. and all over US
  - Nitrates warnings in Columbus, Ohio
  - Algae blooms and toxic sediment in Cleveland, Ohio
  - USA Today headline “4 Million Americans could be drinking toxic water” 12/15/2016
- Consumers are seeking new alternatives to their drinking water options more than ever before!

### Why #1 B to B Sales Opportunity in the USA

- Pure Water Technology offers an **exclusive patented system** to all of these water concerns that is unique to the Greater Baltimore area
- Pure Water Technology has **no competition**
- Average sales comp of **\$77,541** and growing
- A proven **selling process** that made us the #1 Dealer in the Country
- This patented “**bottleless**” drinking water purifier is a **cleaner, greener** and **safer alternative** to **obsolete 5 gallon water coolers, ineffective filter machines** and **contaminated water fountains**.
- Companies** are **focusing on hydration** as a vital part of **health and wellness programs** that has opened new and exciting doors for our sales reps to walk into. **Our business has doubled since 2013!**
- 90%** of our prospects **do not** shop for competitive quotes. **WOW!!**

### Who has succeeded with us – What we look for

- Exceptional hunter – Fearless new business skills
- Previous sales experience – minimum 1 year outside sales
- Health conscious and healthy appearance
- Excellent presentation and persuasive skills
- Proven ability to be resourceful at networking events, shows and gaining referrals
- Strong phone skills – setting new appointments and handling known objections
- Good qualifying skills – identify best prospects quickly
- Sales reps that achieve personal **bests in income** and sales results following our **playbook**
- Ability** (capable of doing) **Motivation** (drives you in the right direction) **Attitude** (determines how you do) and **Effort** (getting it done)



## Who we are

Pure Water Technology is the fastest growing B to B drinking water company in the USA. We provide a patented and exclusive bottleless purifier to commercial business and industry that our customers **LOVE!** This “**high end**” purifier is an alternative to obsolete 5 gallon bottles water coolers, cheap filter machines, and antiquated water fountains. **Over 4,000 companies** have been **enjoying our service since 2005** and our business has doubled in the last three years. We are currently located in Ohio, Georgia and Maryland with new markets being planned.

Watch “The Video” on our website to learn more.

[www.purewatermaryland.com](http://www.purewatermaryland.com)

#### CONTACT

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**NOW**  
**INTERVIEWING**  
**GREATER**  
**BALTIMORE**



THERE HAS NEVER BEEN A BETTER TIME TO BE IN THE DRINKING WATER BUSINESS!  
**INQUIRE TODAY**

**#1 DEALER**  
**in USA**  
**2015 and 2016**

