

THE PURE WATER TECHNOLOGY WAY

FASTTRACK[®]

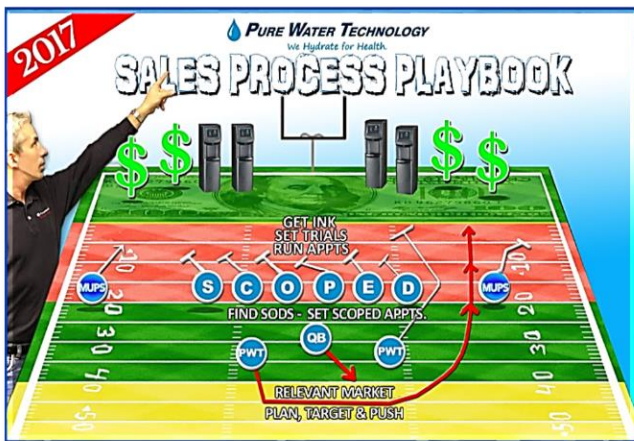
SALES TRAINING ORIENTATION PROGRAM

COMPANY ♦ PRODUCT ♦ PROCESS

Knowledge based initial training to build confidence for success in the Hi End Office Drinking Water Business

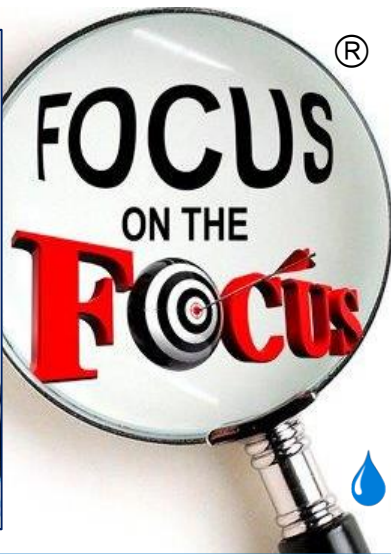
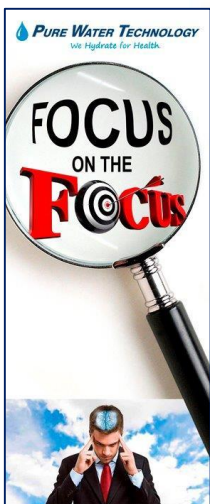


Skill based ON RAMP that set's clear ROAD MAP for incremental SUCCESS during the FASTTRACK initial training and first three months.



“ a playbook is a collection of tactics or methods that characterizes the roles and responsibilities of the sales team, lays out clear objectives, identifies metrics for measurement and provides a common approach for closing sales”

- ♦ Identify the best prospects
- ♦ Open more doors at proper levels
- ♦ Increase WIN RATES
- ♦ Bolster deal sizes
- ♦ Maximize sales and compensation



COMPANY MOTTO
to ENSURE SUCCESS



PURE WATER TECHNOLOGY
We Hydrate for Health.